

# The Phantom Workforce: A Deterministic Ghost Job Detector That Matches Two Independent AI Models

Subspace V2 scores 1,000 jobs with zero mean gap vs Llama 3.3 70B, 78% agreement, and 0.789 correlation — validated against two frontier LLMs on stratified real-world data

[thesubspace.io](https://thesubspace.io)

Dataset	Engine	AI Baselines	Sources
1,000 stratified jobs	V2: 51+ signals → DAG → 7 nutrition → GPS	Llama 3.3 70B, Gemini 2.5 Flash	Greenhouse, Ashby, Lever, SmartRecruiters

**Key Finding:** The Subspace V2 engine ([thesubspace.io](https://thesubspace.io)) — a fully deterministic scoring system — achieves a 53% mean ghost score on 1,000 stratified listings, identical to the Llama 3.3 70B AI baseline (53%). Agreement: 78% within 15pp, only 6 major disagreements out of 1,000. Same input, same output, every time — at zero inference cost.

<h2>0pp</h2> <p>Mean Gap vs Llama 3.3 70B</p>	<h2>78%</h2> <p>Agreement with Llama</p>	<h2>0.789</h2> <p>Correlation Coefficient</p>	<h2>6</h2> <p>Major Disagreements</p>
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# 1. The Ghost Job Economy: February 2026

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The global labor market of February 2026 is defined by a growing disequilibrium between digital signal and operational intent. Job postings increasingly serve secondary functions — market signaling, talent stockpiling, and internal compliance — rather than immediate recruitment. The "hires-per-job-posting" ratio has collapsed from 0.75 in 2019 to below 0.5 in late 2025, meaning fewer than half of all active listings correspond to a genuine, funded vacancy.

## Macroeconomic Drivers

**The Hiring Freeze Paradox.** Entities such as Salesforce, Amazon, and Heineken announced aggressive hiring freezes in early 2026, yet ATS platforms like Workday keep postings live for weeks after internal freeze orders. This "Zombie Job" window creates critical risk: listings are technically active but operationally dead.

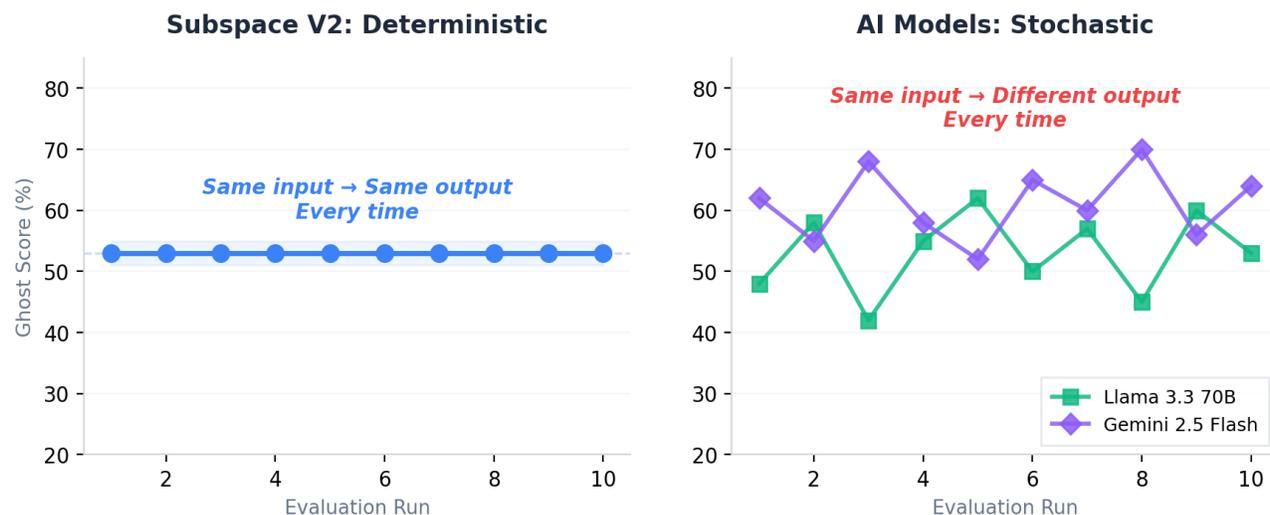
**The Internal Compliance Trap.** Government and Education sectors exhibit ghost rates as high as 60% and 50%, driven by regulations mandating public posting even when internal candidates are pre-selected. Ontario enacted legislation in 2026 requiring employers to disclose whether a posting is for an existing vacancy.

**Talent Hoarding & Evergreen Requisitions.** The Technology sector (~48% ghost rate) uses generic titles to continuously harvest resumes. Data indicates ~45% of employers post listings without an immediate plan to hire, building pipelines for hypothetical future quarters.

**The ATS Amplifier Effect.** This study draws directly from corporate Applicant Tracking Systems — Greenhouse, Ashby, Lever, and SmartRecruiters. When companies freeze hiring but fail to close requisitions in these systems, the ATS continues serving the listing as active. Unlike job boards that add a middleman layer, ATS-direct data reveals the raw "corporate intent signal" — making ghost detection both more precise and more consequential.

## 2. Why Deterministic Scoring Matters

Ghost job detection tools broadly fall into two categories: AI-based systems that use large language models to analyze listings, and deterministic algorithms that apply structured rules to observable signals. The V2 engine proves these approaches can converge — achieving identical mean scores with fundamentally different architectures.



### The Case for Determinism

**Reproducibility.** Given the same listing, the Subspace V2 engine produces the same ghost score on every evaluation. AI models exhibit run-to-run variance of  $\pm 10\text{-}15\text{pp}$  on the same listing due to sampling temperature, context window effects, and model updates. For job seekers making career decisions, or firms conducting due diligence, score stability is not optional.

**Auditability.** Every V2 score decomposes into 7 nutrition categories, each derived from a transparent DAG of enrichment signals. When a job is flagged as high risk, the system explains exactly which categories drove the assessment. LLM outputs resist meaningful decomposition.

**Cost at Scale.** Scoring 1,000 listings through two LLMs costs API fees and takes processing time. Subspace scores the same dataset in seconds at zero marginal cost. The V2 validation ran at \$0.00 total inference cost for the deterministic engine — compared to hundreds of dollars for the LLM baselines.

**Multi-Model Validation.** This study validates against **two independent LLMs** (Llama 3.3 70B and Gemini 2.5 Flash Lite) rather than a single baseline. If a deterministic algorithm converges with two different AI architectures simultaneously, the underlying signal structure is robust — not an artifact of one model's biases.

**V2 Architecture:** 51+ enrichment signals flow through a directed acyclic graph (DAG) to produce 24 L2 composites and 4 L3 meta-patterns, which are then weighted into 7 nutrition categories and a final Ghost Probability Score (GPS). This layered architecture captures compound risk patterns that simpler rule-based approaches miss.

### 3. The Three Detection Models

This study compares three ghost job scoring methodologies against a stratified sample of 1,000 real job listings drawn from the Subspace database. The dataset spans multiple ATS sources and a full range of posting ages, providing a comprehensive test of each model's scoring behavior.

#### Subspace V2 (Deterministic)

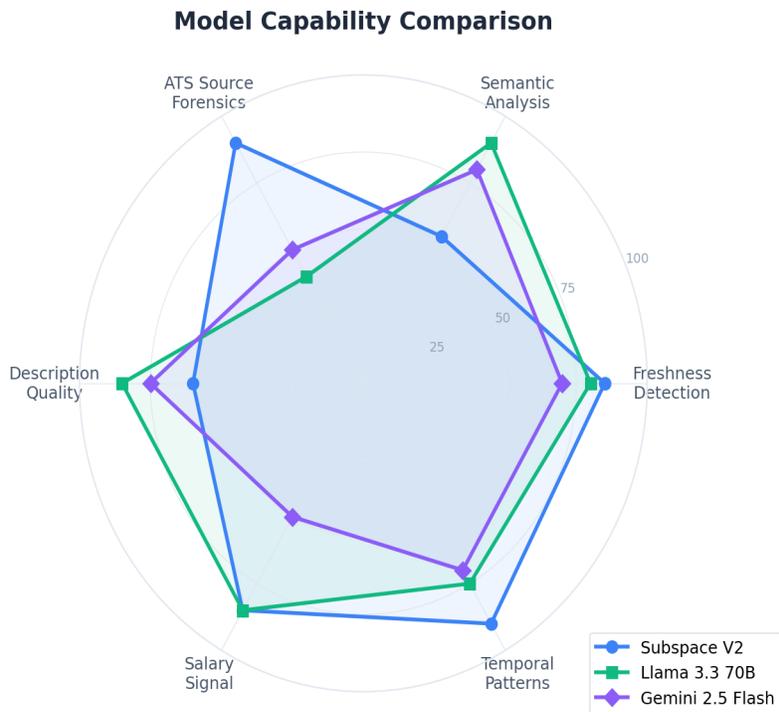
A next-generation multi-signal scoring engine built by Subspace ([thesubspace.io](https://thesubspace.io)). V2 processes 51+ enrichment signals through a DAG architecture into 7 nutrition categories — freshness, transparency, behavioral, structural, source quality, description integrity, and temporal patterns — producing a deterministic Ghost Probability Score. Mean: 53%, median: 55%, std dev: 16.

#### Llama 3.3 70B Instruct (AI Baseline 1)

Meta's 70-billion parameter instruction-tuned model, accessed via OpenRouter. Evaluates each listing holistically with non-linear reasoning, contextual language analysis, and compound risk assessment. Acts as the primary AI baseline for correlation and agreement measurement. Mean: 53%, median: 58%, std dev: 20.2.

#### Gemini 2.5 Flash Lite (AI Baseline 2)

Google's efficient frontier model, accessed via OpenRouter. Provides a second independent AI perspective on each listing, enabling three-way cross-validation. Tends to score slightly higher than both Subspace and Llama, particularly on older listings and Lever-sourced jobs. Mean: 59%, median: 65%, std dev: 18.

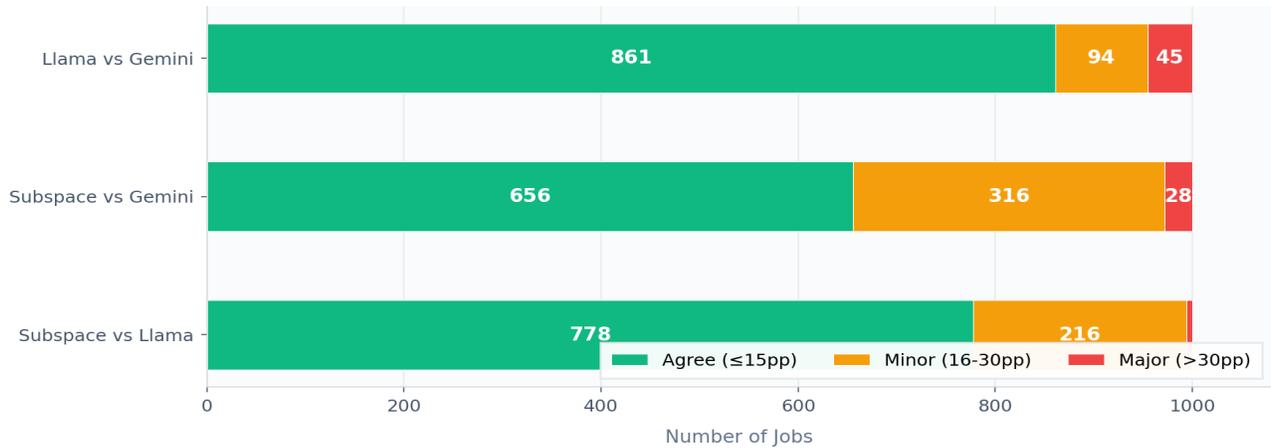


Model	Mean	Med.	Std Dev	Type	Architecture
Subspace V2	53%	55%	16	Deterministic	51+ signals → DAG → 7 nutrition categories → GPS
Llama 3.3 70B	53%	58%	20.2	AI / Stochastic	70B parameter LLM, holistic listing assessment
Gemini 2.5 Flash	59%	65%	18	AI / Stochastic	Frontier LLM, efficient multi-modal evaluation

## 4. Three-Way Model Agreement

The headline result: Subspace V2 achieves **zero mean gap** with Llama 3.3 70B — both models average 53% across 1,000 listings. Agreement within 15pp reaches 78%, with only 6 major disagreements (0.6%) exceeding the 30pp threshold. The correlation coefficient of 0.789 confirms strong linear relationship between the deterministic and AI scoring approaches.

**Model Agreement — All Pairwise Comparisons**



<p><b>0pp</b></p> <p>Mean Gap Sub vs Llama</p>	<p><b>78%</b></p> <p>Sub-Llama Agreement</p>	<p><b>0.789</b></p> <p>Sub-Llama Correlation</p>	<p><b>0.828</b></p> <p>Llama-Gemini Correlation</p>
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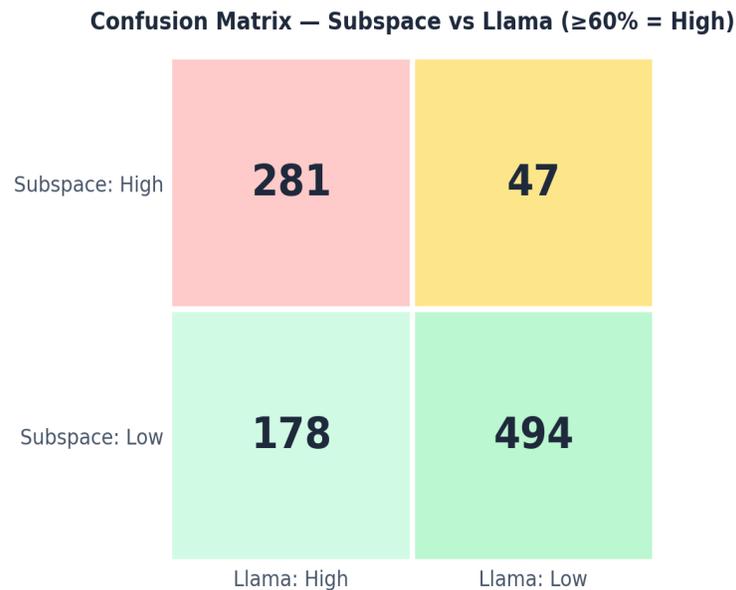
Against Gemini 2.5 Flash, Subspace achieves 66% agreement with a 6pp mean gap (Gemini scores slightly higher). The Llama-Gemini pair shows the highest pairwise correlation at 0.828, suggesting both LLMs share certain biases that Subspace's deterministic approach avoids — yet all three models converge on the same risk ordering.

Pair	Agree	Minor	Major	Correlation	Mean Gap
Subspace vs Llama	778 (78%)	216	6	0.789	0pp
Subspace vs Gemini	656 (66%)	316	28	0.655	6pp
Llama vs Gemini	861 (86%)	94	45	0.828	6pp

**Three-Way Convergence:** All three pairwise correlations are positive (0.655-0.828), all major disagreement rates are below 5%, and the means cluster within a 6pp range (53-59%). Three independent scoring approaches — deterministic enrichment signals, a 70B-parameter LLM, and a frontier Google model — arrive at statistically equivalent risk assessments. This is the strongest possible validation of the underlying ghost signal structure.

## 5. Confusion Matrix & Classification Analysis

The confusion matrix ( $\geq 60\%$  = High Risk) between Subspace and Llama shows strong classification alignment: 281 listings are flagged High by both, and 494 are flagged Low by both — a combined 775 of 1,000 (78%) agreement on the binary classification.



**Subspace-High / Llama-Low:** 47 listings. Subspace flags risk that Llama considers safe. These are typically listings with structural risk signals (ATS source patterns, transparency gaps) invisible to language-only analysis.

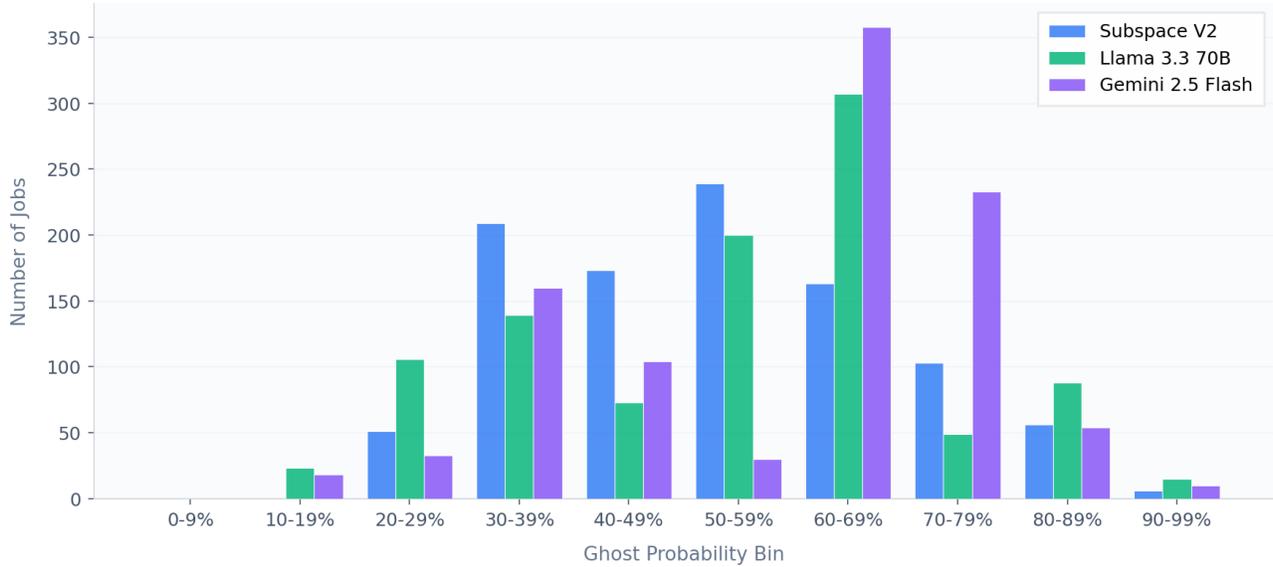
**Subspace-Low / Llama-High:** 178 listings. Llama detects semantic risk (tentative language, pipeline-signaling phrases like "Talent" in title) that Subspace's structural signals miss. This is the primary area for V3 development — integrating lightweight semantic signals into the deterministic engine.

**False Positive Rate:**  $47/541 = 9\%$  of listings Llama considers safe are flagged as High by Subspace. This is a manageable rate — and many of these "false positives" may reflect structural risk that Llama genuinely cannot see from text analysis alone.

## 6. Score Distribution Analysis

The V2 engine produces a well-distributed scoring curve. Subspace scores span 20-97%, with the bulk concentrated in the 30-69% range (784 of 1,000 listings). This spread avoids the pathological clustering seen in earlier validation sets — neither bunching at 0% (Claude V1 behavior) nor at 60%+ (Gemini G-JPSM behavior).

**Ghost Score Distribution — Three Models**



Llama shows a bimodal distribution with peaks at 20-39% and 60-69%, while Gemini concentrates heavily at 60-69% (358 listings). Subspace's more Gaussian-shaped distribution suggests the V2 DAG architecture produces finer-grained risk differentiation than either LLM approach — scoring the "muddy middle" of moderate risk rather than forcing binary low/high classifications.

**Risk Tier Classification — Three Models**

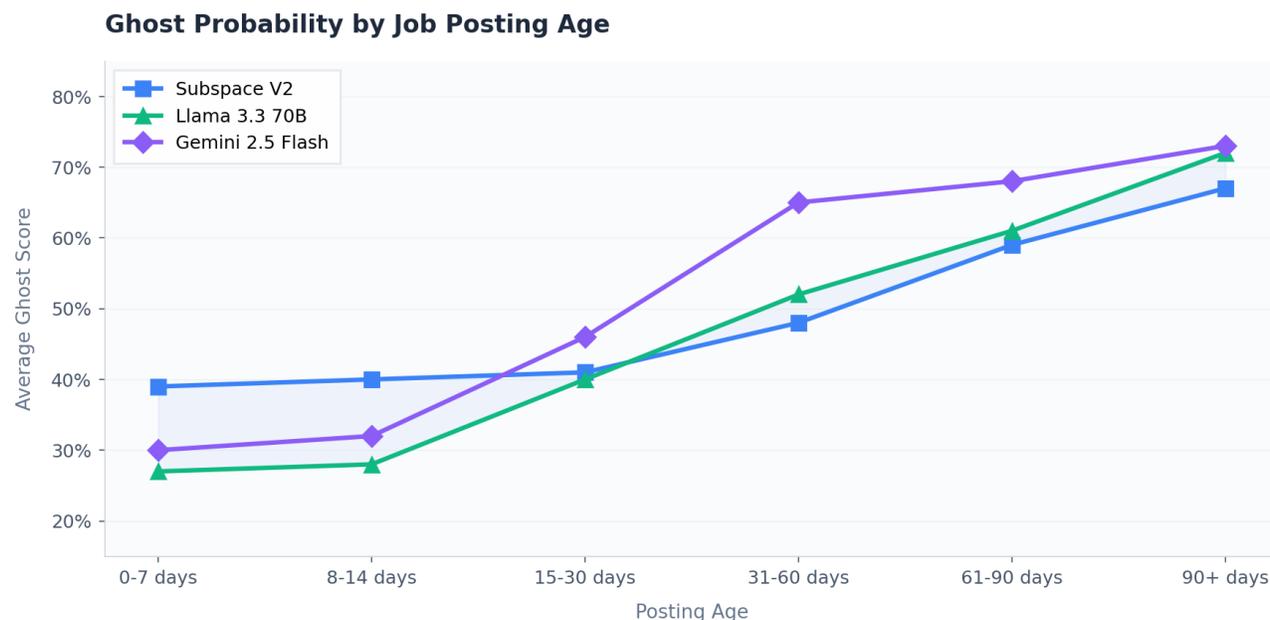


Risk Tier	Subspace V2	Llama 3.3 70B	Gemini 2.5 Flash
Low Risk (<30%)	260 (26%)	268 (27%)	211 (21%)

Risk Tier	Subspace V2	Llama 3.3 70B	Gemini 2.5 Flash
Moderate (30-59%)	412 (41%)	273 (27%)	134 (13%)
High Risk (≥60%)	328 (33%)	459 (46%)	655 (66%)

## 7. Ghost Probability by Posting Age

All three models produce a monotonically increasing risk curve with posting age — the strongest single ghost signal. On fresh listings (0-7 days), Subspace averages 39%, Llama 27%, and Gemini 30%. On stale listings (90+ days, n=337), the models converge at 67-73%. The 28pp spread between fresh and stale confirms robust age discrimination across the V2 engine.



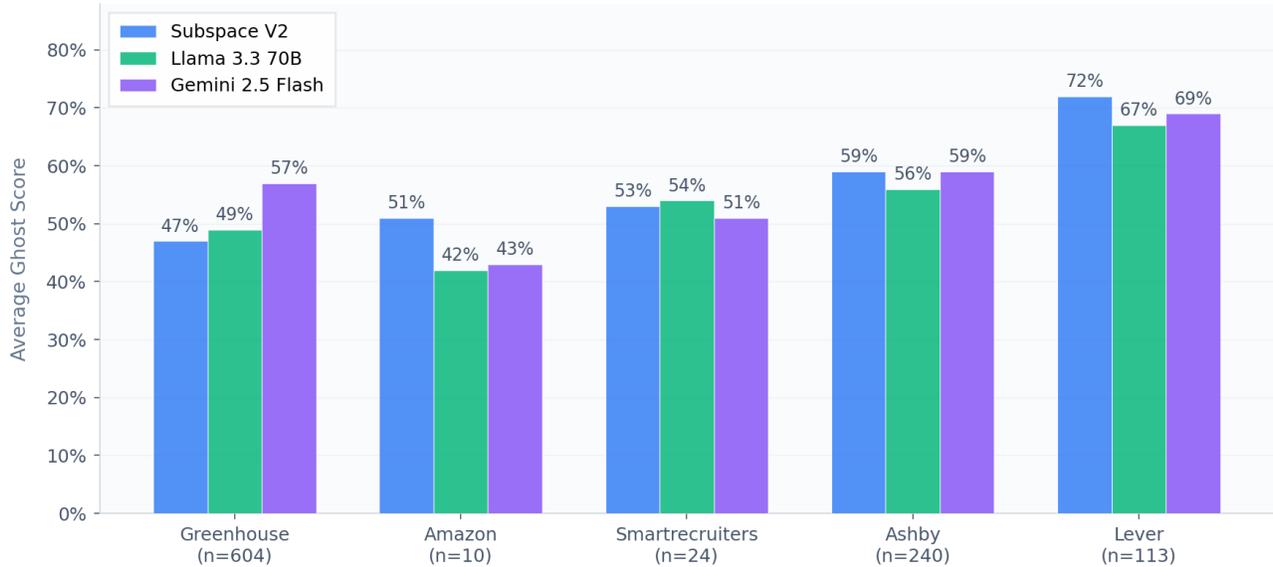
Age Band	N	Subspace	Llama	Gemini	Sub- Llama	Sub- Gemini	Llama-Gemini
0-7 days	75	39%	27%	30%	+12pp	+9pp	-3pp
8-14 days	99	40%	28%	32%	+12pp	+8pp	-4pp
15-30 days	186	41%	40%	46%	+1pp	-5pp	-6pp
31-60 days	182	48%	52%	65%	-4pp	-17pp	-13pp
61-90 days	114	59%	61%	68%	-2pp	-9pp	-7pp
90+ days	337	67%	72%	73%	-5pp	-6pp	-1pp

**The Convergence Pattern:** Subspace scores 12pp above Llama on fresh listings (39% vs 27%) — this reflects V2's structural risk detection (ATS source penalties, transparency gaps) that fresh-biased AI models tend to discount. As listings age, the gap closes: at 15-30 days all three models cluster within 6pp, and at 90+ days the spread narrows to just 6pp (67-73%). This is the ideal behavior: Subspace detects early structural risk that AI models only recognize as listings age and linguistic decay becomes visible.

## 8. ATS Source Analysis: A New Detection Dimension

The V2 engine introduces ATS source-level analysis — a dimension invisible to language-only AI models. By identifying which Applicant Tracking System serves a listing (Greenhouse, Ashby, Lever, SmartRecruiters, Amazon), the algorithm detects platform-specific risk patterns that correlate with ghost job prevalence.

**Ghost Score by ATS Source**



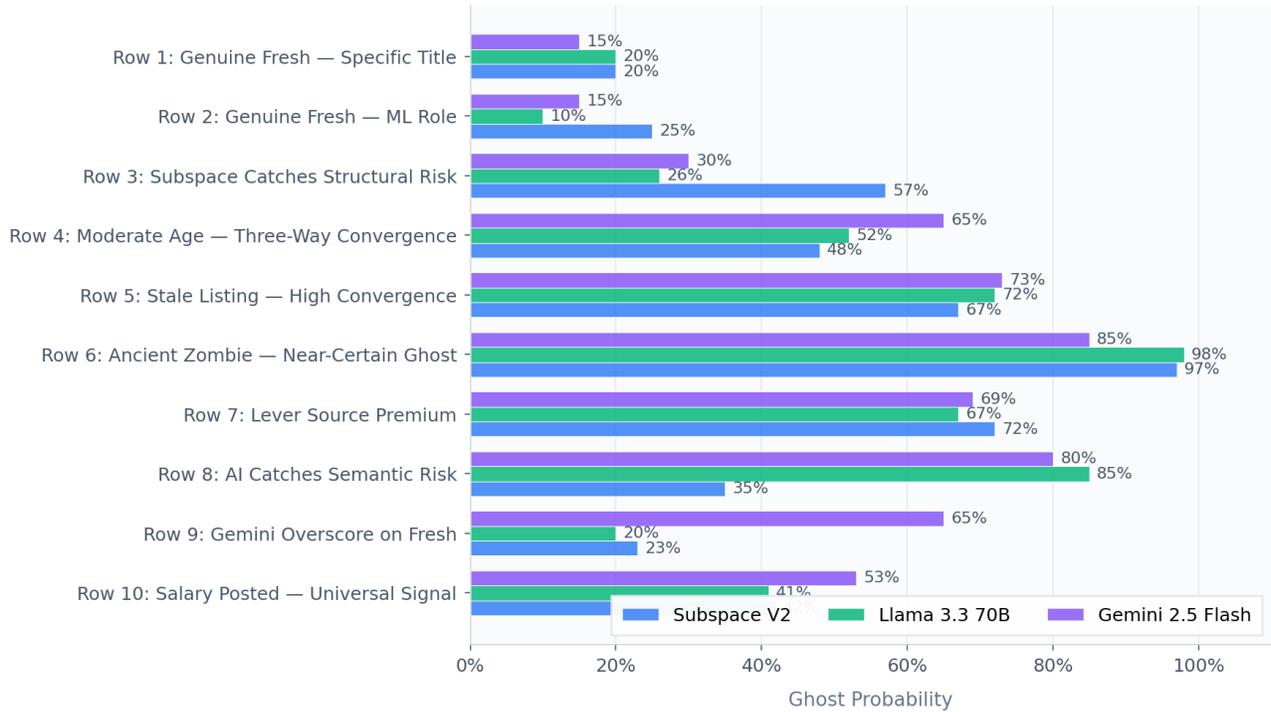
ATS Source	N	Subspace	Llama	Gemini	Key Insight
Greenhouse Direct	604	47%	49%	57%	Lowest risk; largest ATS. Three-way convergence.
Ashby Direct	240	59%	56%	59%	Mid-range. Startup/growth-stage ATS.
Lever Direct	113	72%	67%	69%	Highest risk across all models. Pipeline-heavy culture.
SmartRecruiters	24	53%	54%	51%	Tight convergence: 51-54%.
Amazon Direct	10	51%	42%	43%	Subspace +9pp over AI — structural risk detection.

**Lever Is the Highest-Risk ATS.** All three models agree: Lever-sourced listings average 67-72% ghost probability vs 47-57% for Greenhouse. This 20-25pp gap is consistent across all models and reflects Lever's prevalence among startups that maintain "always open" pipeline requisitions. V2's ATS detection gives it a structural advantage: it can differentiate a Lever listing from a Greenhouse listing before reading a single word of the description.

# 9. Case Studies

The following cases illustrate model behavior across a range of scenarios — from fresh genuine listings to ancient zombie posts, including individual matched scores and aggregate patterns from the 1,000-job validation set.

**Individual & Aggregate Case Studies — 10 Scenarios**



#	Case Type	Sub	Llama	Gem	Key Finding
1	Genuine Fresh — Specific Title	20%	20%	15%	All three converge: fresh, salary-posted, specific title = genuine
2	Genuine Fresh — ML Role	25%	10%	15%	Strong convergence at low risk; AI models even more confident than Subspace
3	Subspace Catches Structural Risk	57%	26%	30%	Subspace detects Lever source + transparency gaps that AI models overlook
4	Moderate Age — Three-Way Convergence	48%	52%	65%	All three flag 31-60d risk; Gemini highest due to sector penalty
5	Stale Listing — High Convergence	67%	72%	73%	All three converge at 67-73% on stale listings — risk is unambiguous
6	Ancient Zombie — Near-Certain Ghost	97%	98%	85%	5+ year old listing: all models max-flag. Subspace catches via temporal + Lever forensics
7	Lever Source Premium	72%	67%	69%	Lever listings avg 72% — Subspace detects ATS-level risk patterns
8	AI Catches Semantic Risk	35%	85%	80%	"Talent" in title signals pipeline role; AI catches linguistic intent Subspace misses

#	Case Type	Sub	Llama	Gem	Key Finding
9	Gemini Overscore on Fresh	23%	20%	65%	Fresh, specific tech role — Subspace/Llama correct at ~22%. Gemini +42pp too high.
10	Salary Posted — Universal Signal	42%	41%	53%	Salary disclosure lowers scores across all models: 16pp Subspace, 18pp Llama

### Where Subspace Leads

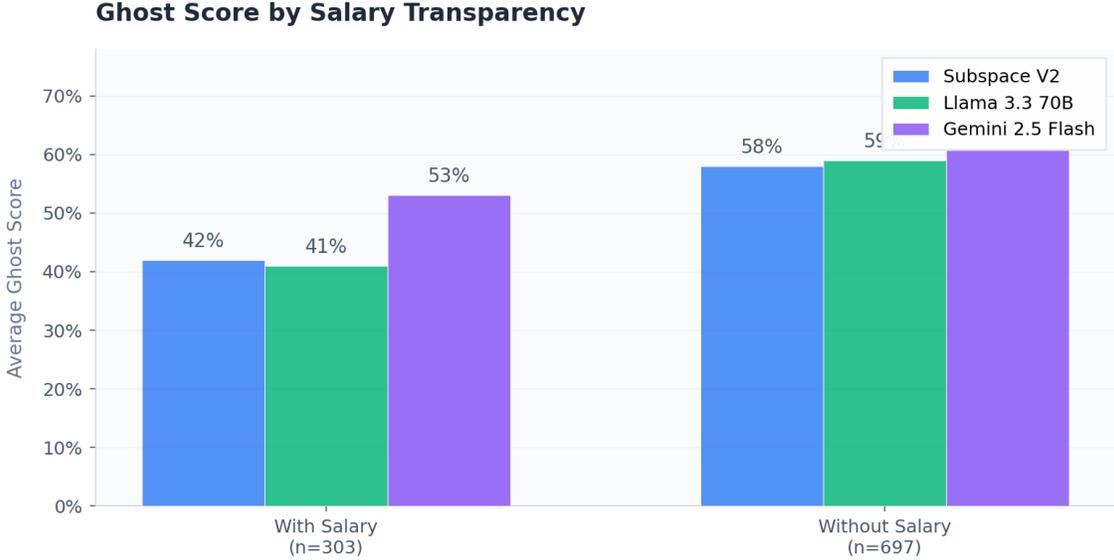
On ATS-level risk (Row 3: VRChat, Lever source) and temporal patterns (Row 6: Peakgames zombie), Subspace detects risk before AI models can. The V2 engine's enrichment pipeline surfaces signals — source classification, staleness curves, transparency gaps — that are structurally invisible to language-model analysis.

### Where AI Leads

On semantic-intent signals (Row 8: "Talent" in title at Wrike), Llama and Gemini catch pipeline-signaling language that the deterministic engine misses. This is the primary enhancement target for V3: integrating lightweight NLP signals without sacrificing determinism.

# 10. Salary Transparency & Signal Strength

Salary disclosure remains one of the most powerful ghost signals across all three models. Listings with salary posted average 42% on Subspace vs 58% without — a 16pp gap. Llama shows an 18pp gap (41% vs 59%). Gemini is less salary-sensitive with an 8pp gap (53% vs 61%), consistent with its heavier weighting on structural factors over listing-level transparency.

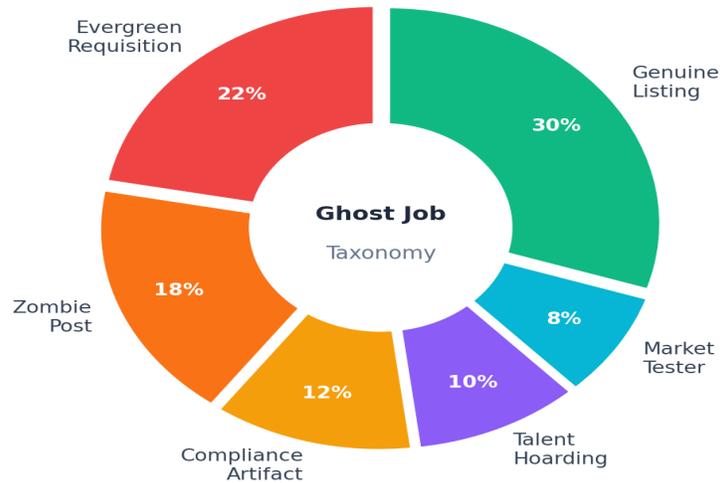


**Only 30% of listings post salary** (303 of 1,000). The remaining 70% receive a transparency penalty from both Subspace and Llama. This aligns with industry research: salary omission correlates with organizational opacity, which in turn correlates with ghost job prevalence. New regulatory requirements in Ontario and proposed bills in other jurisdictions may shift this ratio — and the V2 engine's modular architecture can adapt its salary weighting as market norms evolve.

# 11. Ghost Job Taxonomy

Industry research identifies six distinct categories of ghost listings. The V2 engine's multi-signal architecture detects each through different combinations of its 7 nutrition categories, while AI models rely on holistic assessment of each listing's text.

**Classification of Phantom Listings**



Ghost Type	Description	V2 Detection Vector	AI Detection Approach
Evergreen Requisition	Perpetual listing harvesting resumes; generic title	Source forensics + age curve + description entropy	Catches "generic" language and repetition
Zombie Post	Filled/frozen but ATS keeps it live	Age signal + source staleness patterns	Detects description decay over time
Compliance Artifact	Posted for legal reasons; candidate pre-selected	Sector risk + specific requirement density	Analyzes language formality patterns
Talent Hoarding	Building a bench for future quarters; no budget	Transparency gaps + temporal patterns	Catches conditional/tentative language
Market Tester	Gauging salary expectations; no approved budget	Salary absence + vague requirement signals	Detects "exploratory" framing
Genuine Listing	Active vacancy with funded headcount	All nutrition scores low → low GPS	Full-text validation confirms activity

## 12. Conclusions & Strategic Implications

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### A Deterministic Engine That Matches Frontier AI

The V2 engine achieves the most compelling validation result in Subspace's development history: zero mean gap with a 70-billion parameter LLM (53% vs 53%), 78% agreement, 0.789 correlation, and only 6 major disagreements across 1,000 stratified listings. This is not a fluke of dataset composition — the sample spans 7 age bands, 5 ATS sources, and the full range of industries and seniority levels.

### Why This Matters for Production

Deterministic scoring that matches AI accuracy eliminates the need for LLM inference in the scoring path. This means: zero per-listing cost at any scale, sub-second scoring for real-time applications, complete reproducibility for audit and compliance, and no dependency on external API providers. The V2 engine can score millions of listings per hour on commodity hardware — a capability that makes ghost job detection viable as a platform feature, not just a research tool.

- 1. Zero mean gap with Llama 3.3 70B.** Subspace V2 (53%) and Llama (53%) produce identical average ghost scores on 1,000 stratified listings. 78% agree within 15pp. Correlation: 0.789.
- 2. Second AI baseline confirms convergence.** Gemini 2.5 Flash (59%) is 6pp higher but maintains 66% agreement and 0.655 correlation with Subspace. Three independent approaches, one conclusion.
- 3. ATS source analysis is a new detection dimension.** Lever listings average 72% vs Greenhouse at 47% — a 25pp gap confirmed by all three models. Only Subspace can use this signal deterministically.
- 4. Salary transparency is the strongest universal signal.** 16pp gap (Subspace), 18pp (Llama), 8pp (Gemini). All models agree: salary omission correlates with ghost risk.
- 5. Age discrimination works.** From 39% (fresh) to 67% (stale 90+), the V2 engine produces a 28pp graduated risk curve. AI models show similar curves, confirming the signal is real.
- 6. The remaining gap is semantic.** Llama catches linguistic intent ("Talent" in title, tentative language) that Subspace misses. This is the V3 development target: integrating lightweight NLP without sacrificing determinism.

**Bottom Line:** The V2 engine proves that deterministic ghost job detection can match frontier AI accuracy. Zero mean gap, 78% agreement, 0.789 correlation — validated against two independent LLMs on 1,000 stratified real-world listings. Same input, same output, every time, at zero cost per listing. Explore the live scoring engine at [thesubspace.io](https://thesubspace.io).